

## Message Text

LIMITED OFFICIAL USE

PAGE 01 SAN JO 00357 270053Z

ACTION EB-08

INFO OCT-01 ARA-06 ISO-00 CIAE-00 COME-00 DODE-00 DOTE-00

FMC-01 INR-07 NSAE-00 SAL-01 CG-00 DLOS-06 OES-06 H-01

L-03 SS-15 EUR-12 /067 W

-----270559Z 058290 /14

R 262014Z JAN 77

FM AMEMBASSY SAN JOSE

TO SECSTATE WASHDC 6281

INFO AMCONSUL BELIZE

AMEMBASSY BOGOTA

AMEMBASSY BRIDGETOWN

AMEMBASSY CARACAS

AMEMBASSY CURACAO

AMEMBASSY GEORGETOWN

AMEMBASSY GUATEMALA

AMEMBASSY KINGSTON

AMEMBASSY MANAGUA

AMEMBASSY MEXICO

AMEMBASSY PANAMA

AMEMBASSY PORT AU PRINCE

AMEMBASSY PORT OF SPAIN

AMEMBASSY SAN SALVADOR

AMEMBASSY SANTO DOMINGO

AMEMBASSY TEGUCIGALPA

LIMITED OFFICIAL USE SAN JOSE 0357

E.O. 11652: N/A

TAGS: EWWT, EALR, CS

SUBJECT: REPORTS THAT NAMUCAR WILL SERVE U.S. PORTS

1. BEGIN UNCLASSIFIED. UNDER AN EYE-CATCHING HEADLINE THAT SAID "NAMUCAR WILL UNITE CUBA WITH THE UNITED STATES," AQEXCELSIOR OF JANUARY 25 REPORTED THAT THE NAVIERA MULTINACIONAL DE CARIBE (NAMUCAR), PRESSURED BY MEMBER COUNTRIES  
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 SAN JO 00357 270053Z

REACTING TO HIGH CONFERENCE RATES, IS CONDUCTING A STUDY ON THE FEASIBILITY OF SERVING U.S. AND EUROPEAN PORTS. THE RESULTS OF THE STUDY ARE TO BE PRESENTED AT NAMUCAR'S MARCH MEETING IN TRINIDAD-TOBAGO. THE REPORT ALSO STATED THAT NAMUCAR HAD BEEN IN CONTACT WITH U.S. AND EUROPEAN PORT "AUTHORITIES" REGARDING ITS PLANS. END UNCLASSIFIED.

2. BEGIN L.O.U. ALVARO FERNANDEZ ESCALANTE, THE PERMANENT SECRETARY OF NAMUCAR, TOLD AN EMBOFF THAT THE EXCELSIOR REPORT, WHILE SOMEWHAT SENSATIONAL, WAS ESSENTIALLY CORRECT. HE SAID THAT NAMUCAR IS SERIOUSLY CONSIDERING SERVING U.S. GULF COAST PORTS SUCH AS NEW ORLEANS ONCE IT ACQUIRES ITS OWN SHIPS. HE EXPLAINED THAT IN ADDITION TO FEELING PRESSURE FROM EMBER COUNTRIEUGEL NAMUCAR IS ALSO BEING PUSHED BY POTENTIAL MEMBER COUNTRIES SUCH AS PANAMA, COLOMBIA AND GUATEMALA, TO INITIATE DIRECT SERVICE CARRYING GENERAL CARGO (NOT CONTAINERS OR ROLL-ON/ROLL-OFF) TO THE GULF COAST. ACCORDING TO FERNANDEZ, NAMUCAR'S STUDIES REVEAL THAT MOST GENERAL CARGO BETWEEN THE GULF COAST AND THE AREA NOW SERVED BY NAMUCAR IS TRANSSHIPPED AT MIAMI, ADDING TO TRANSPORTATION COSTS.

3. FERNANDEZ ALSO CLARIFIED THAT NAMUCAR'S INTENTIONS ARE TO ESTABLISH CARGO ROUTES BETWESO PORTS IN THE CARIBBEAN BASIN AND THE U.S. GULF COAST WHERE NO SERVICE OR INFREQUENT SERVICE CURRENTLY EXISTS. THUS, HE SAID, NAMUCACD DOES NOT INTEND TO COMPETE WITH EXISTING SHIPPERS, BUT RATHER TO COMPLEMENT THEIR SERVICE.

4. REGARDING SERVICE TO EUROPE, FERNANDEZ SAID THAT IT IS ALSO BEING CONSIDERED, BUT ONLY AS A LONG-TERM POSSIBILITY, AND NOT AT ALL DEFINITE AT THIS TIME.

5. FERNANDEZ SAID THAT HE FOUND THE EXCELSIOR HEADLINE

AMUSING, BUT ADDED THAT PERHAPS WHEN U.S.-CUBA TRADE LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 SAN JO 00357 270053Z

RELATIONS WERE RESTORED NAMUCAR, AS A SHIPPING LINE DOMINATED BY NEITHER SIDE, COULD SERVE AS THE "BRIDGE" UNITING THE TWO COUNTRIES.

6. FINALLY, FERNANDEZ SAID THAT NAMUCAR HAD BEEN IN CONTACT WITH THE FEDERAL MARITIME COMMISSION REGARDING ITS PLANS TO SERVE THE U.S.

7. ACTION REQUESTED. IF ANY REPORTS OF NAMUCAR CONVERSATIONS WITH THE FEDERAL MARITIME COMMISSION ARE AVAILABLE THE EMBASSY WOULD APPRECIATE RECEIVING COPIES. END L.O.U. KILDAY

LIMITED OFFICIAL USE

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** MARINE TRANSPORTATION  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 26-Jan-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977SANJO00357  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770029-0320  
**Format:** TEL  
**From:** SAN JOSE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19770116/aaaaanvq.tel  
**Line Count:** 110  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 99e0dad0-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 15-Dec-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3495421  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** REPORTS THAT NAMUCAR WILL SERVE U.S. PORTS  
**TAGS:** EWWT, EALR, CS, US, NAMUCAR  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/99e0dad0-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009